



Federation of European Tile Fixers' Associations
www.eufgs.com



Association of German Specialised Tile Dealers
www.fliesenfachhandel.de

Cover letter to the European associations of tile manufacturers

Ascer	Spain	Messrs. Pedro Riaza
BKF	Germany	Jens-Uwe Fellhauer
CET	Belgium	Renaud Batier
Confindustria Ceramica	Italy	Armando Cafiero
TSF	Turkey	Germiyan Saatcioglu

Joint initiative "In favour of tiles" of the Federation of European Tile Fixers' Associations EUF and the Association of German specialised tile dealers - VDF

Dear Sirs,

In a variety of ways our two associations and our members have a shared commitment with regard to tiles.

"Exhibition 2020" or *"Tile business 2025"* are our current topics with which we attempt to create impulses for our business.

There are also fields less sensational or visionary, however, they do influence the daily routines of our members very much.

"Package data" and *"Article master data"* for instance are topics that are not regulated by laws or standards. However, effective action is needed regarding both issues.

Therefore we approach you in order to ask you to help our specialised tile layers and specialised dealers in defining joint standards for both these issues. In order to find a good solution for all those involved in the sense of "in favour of tiles" we seek the dialogue with you.

We kindly ask you to express your opinion and give us a feedback on our enclosed proposal.

Thank you very much in advance and best regards

Jacques Vinet,
Chairman EUF

Michael Zink,
Chairman VDF

Berlin-Saarbrücken, 17.02.2016

Enclosure: Proposal package data and article master data